

Agribusiness Quarterly Employment Pulse Report

Wondering what job postings looked like in Agribusiness/Crop Inputs last quarter?



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We've compiled the latest information from our trusted partners, Wanted Analytics. This organization compiles online posted positions in the US and leverages the Bureau of Labor Statistics' data in its reports. The data contained in this report is 100% proprietary and represents only *online posted* positions in the US during the timeframes referenced.

As with most big data, no system is perfect – very senior level roles may be under-represented as they do not often get posted online.

This report covers the NAICS codes:

Sub-Category: AgBiotech Research & Development

541711: Research & Development in Biotechnology

Sub-Category: Ag Chemical Manufacturing

325320: Pesticide and Other Agricultural Chemical Manufacturing

Sub-Category: Ag Fertilizer Manufacturing

325311: Nitrogenous Fertilizer Manufacturing

325312: Phosphatic Fertilizer Manufacturing

325314: Fertilizer (missing only) Manufacturing

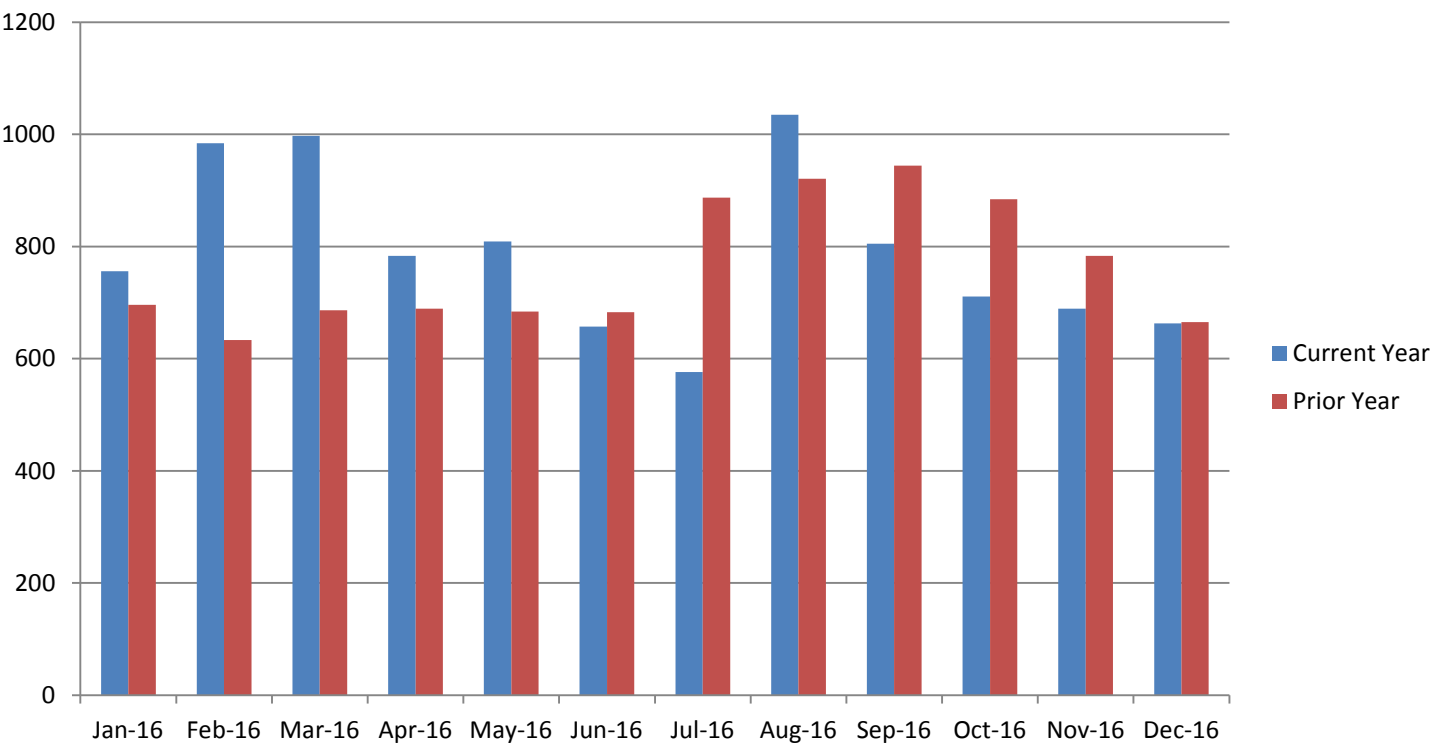
In this report you will find:

- Comparison of job postings from this year to last year
- Number of job postings for 2016 Q4 for above mentioned NAICS codes
- A brief analysis of the graphs to help you understand what you're seeing



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**Figure 1: Monthly Agribusiness Job Postings
Year Over Year
Comparison of Total Crop Inputs Job Postings By Month**



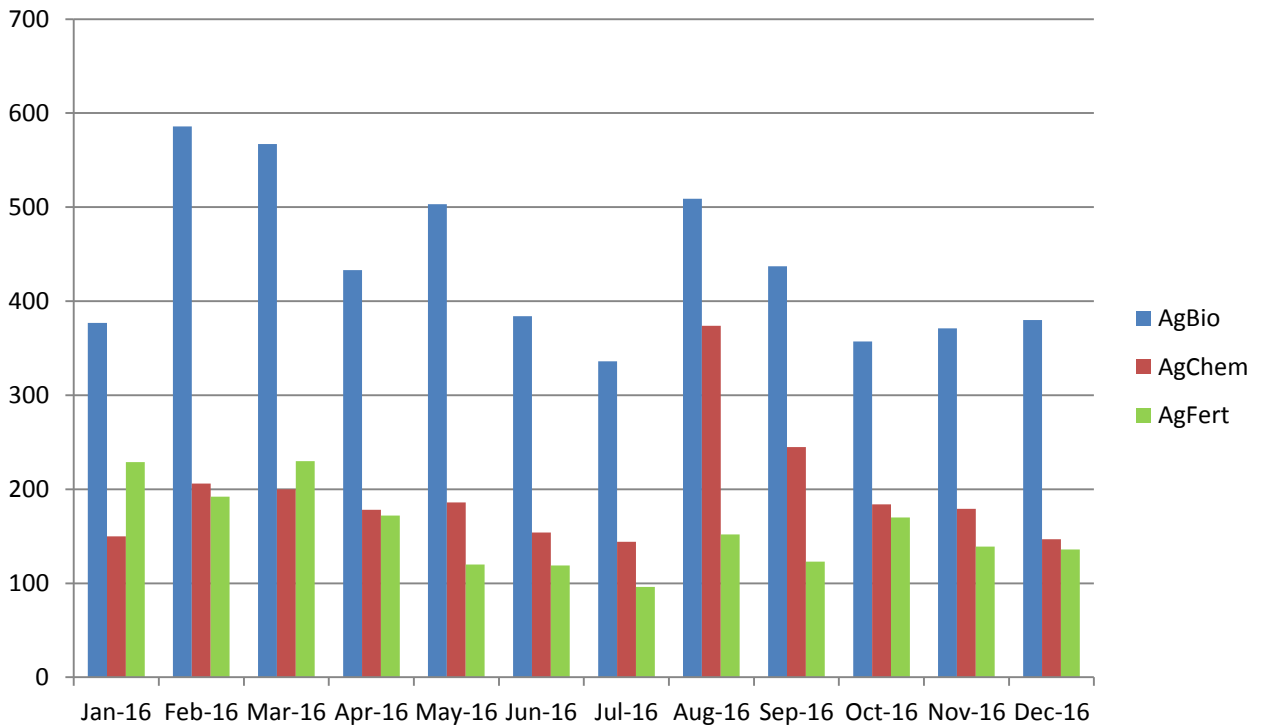
Kevin's Insight:

Employment ads in the Ag Chemical sector remain flat to down reflecting overall industry trends due to shrinking commodity prices and consolidation.



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Figure 2: Monthly Agribusiness Job Postings Compared by Sub-Category
Comparison of Ag Sector Job Postings By Month



Kevin’s Insight:

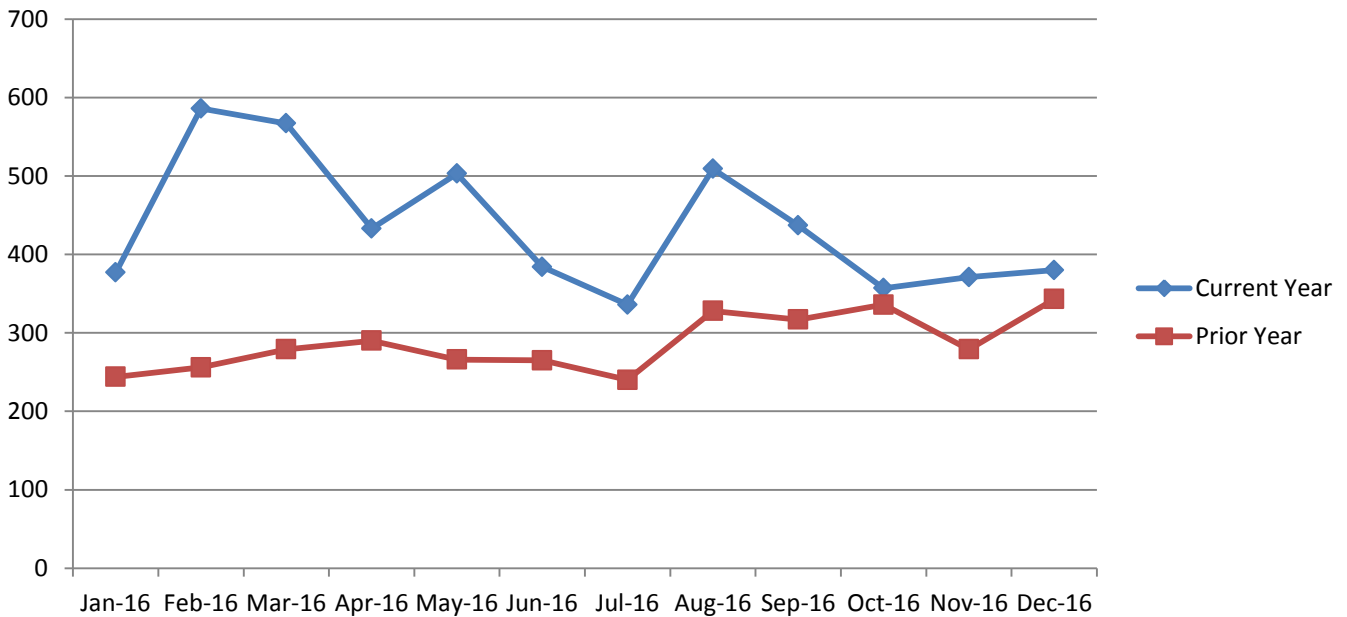
Overall employment activity in crop inputs remains soft as would be expected in this current period of low commodity prices and consolidation within the industry. At the moment there do not appear to be any signs of employment growth.



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**Figure 3: Monthly Job Postings Plotted Year Over Year
By AgBiotech R&D Sub-Category**

Ag Biotech R&D Postings By Month



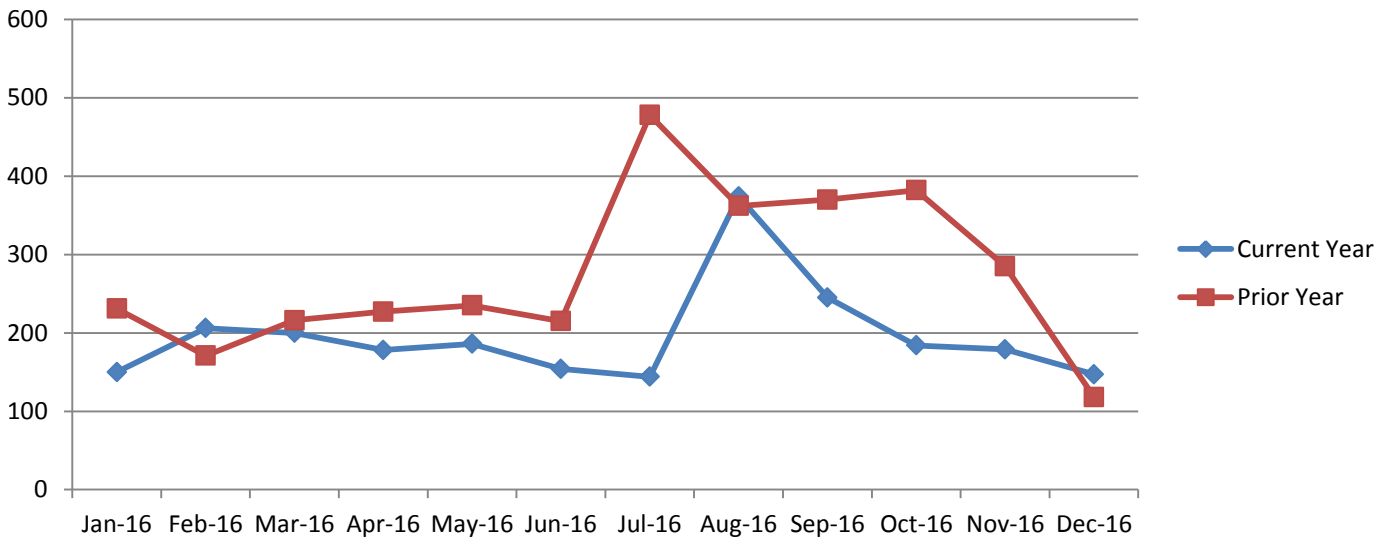
Kevin’s Insight:

Ag Biotech has been one of the few bright spots in crop inputs. For the most part, biotech had a solid year until the fall where ad postings fell to levels similar to 2015. The growth in this area could be explained in part by solid early stage investment in biotech.

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**Figure 4: Monthly Job Postings Plotted Year Over Year
By Ag Chemical Manufacturing Sub-Category**

Ag Chemical Manufacturing Postings By Month



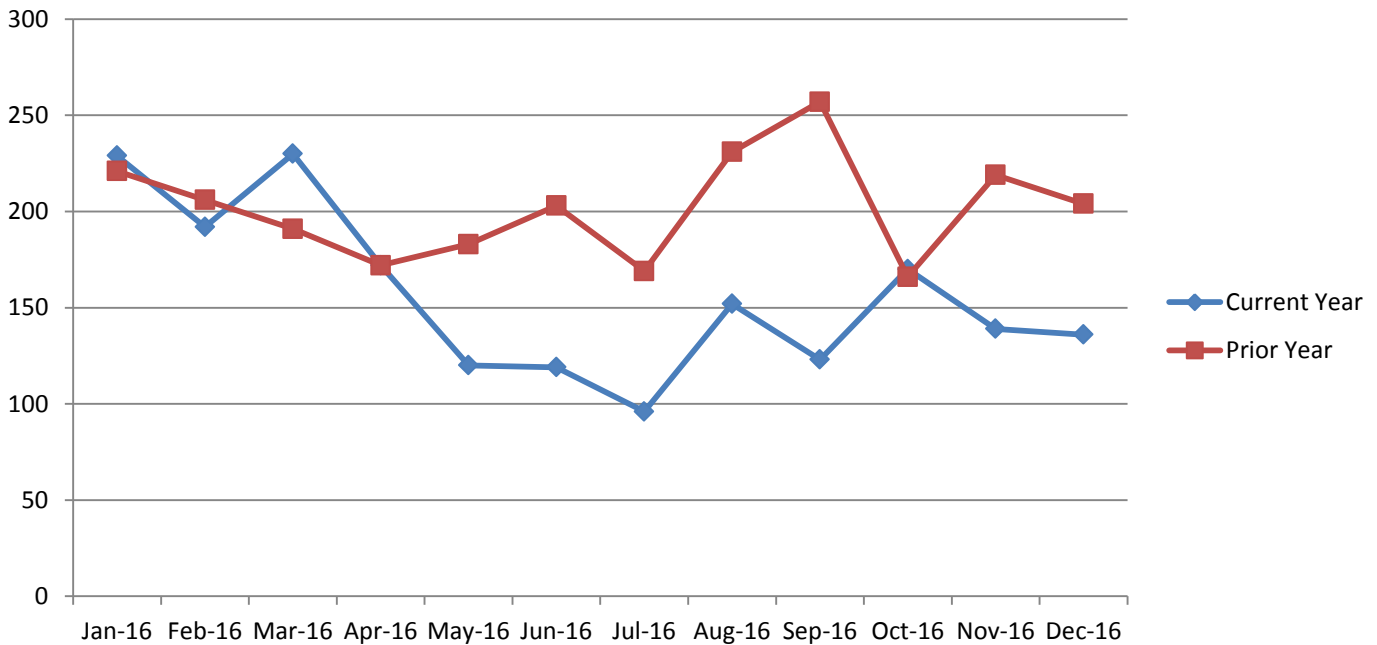
Kevin's Insight:

After enjoying a short spike in employment ads in the summer of 2016, the market has gone back to levels similar to the beginning of 2015.

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**Figure 5: Monthly Job Postings Plotted Year Over Year
By Ag Fertilizer Manufacturing Sub-Category**

Ag Fertilizer Manufacturing Postings By Month



Kevin's Insight:

As with other sectors, the fertilizer markets appear to be lagging from prior employment levels as growers have less cash to invest in fertilizers. Interestingly, the fertilizer markets did not enjoy a summer time spike in postings as did other sectors.

A large green combine harvester is shown in the process of harvesting a golden wheat field. The harvester is moving from left to right, leaving a trail of harvested grain behind it. The sky is clear and blue.

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Have questions about the report or want to propose additional subcategories (defined by NAICS codes) for future reports?




I want to hear from you!

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About Arris Partners:

Arris Partners is an executive and professional search firm established in 2000 under the name Carlyle Conlan. Awarded “Business Leader of the Year for Executive and Professional Search.” Practice Areas Include: Life Sciences, Agriculture, Material Sciences & Engineering, Private Equity & Venture Capital, and Accounting & Finance.

A decorative graphic at the bottom of the page consisting of several overlapping, curved, concentric bands in shades of blue, red, yellow, and orange, creating a sense of motion and depth.